



Put These Perks to Work!

Discover the **Just**® Preferred Customer Club:
a smart way for Customers to save on the products they love.

We're rewarding our Customers who love including **Just** (pronounced "yoost") products into their daily routine with a special membership that's packed with perks.

Here's what Preferred Customer Club (PCC) members get for only \$29 a year:

- 10% off on every single order ... all year long! That's on top of any other discounts non-members may receive.
- **Just Dollars** on every single order, in addition to the 10% discount. This loyalty program is only available to Preferred Customer Club members. Members receive more and more **Just Dollars** with every consecutive month they place an order—**up to 20%**! Think about it: for every \$100 you spend, you could get \$20 back for future purchases.
- Members-only access to monthly specials and promos that'll push the discounts even higher.
- Only PCC members have the option to create a monthly subscription order. Have the **Just** products you use the most delivered direct to your door every single month. You can easily modify, add to or cancel your order anytime.
- Order online anytime as often as you like with your own personal login.

Become a Member Now.

Contact your **Just** Independent Consultant or visit Just-USA.com.



Just® Dollars: the ultimate reward for our most loyal customers

Receive up to 20% on every order you place!

Just Dollars reward Preferred Customer Club members for their consistent monthly orders. Generally speaking, the more consecutive months you place an order of \$35 or more, the more **Just Dollars** you generate per order ... up to 20%.

Here's a more detailed look at the program:

- Only Preferred Customer Club members can earn **Just Dollars**, which can be used to pay for future orders.
- PCC members receive **Just Dollars** on every order they place at a minimum rate of 5%, and at a maximum rate of 20%. That's in addition to the normal 10% discount all PCC members receive on their orders.
- **Just Dollars** can be redeemed as soon as they are received, or can be saved up for future purchases.
- The **Just Dollars** earning rate is increased by 5% every time an PCC member places an order of \$35 or more in three consecutive months (up to 20%). See the examples on the following pages.
- As long as you continue placing a qualifying order of \$35 or more each month, your **Just Dollars** earning rate will never decrease. You could reach the 20% level and stay there forever!

months 1-3	months 4-6	months 7-9	months 10-12
5%	10%	15%	20%

- If you place an order that's less than \$35 for only one month, that's OK; you will remain at your current earning rate. To increase your rate after this occurs, you will need to place orders of \$35 or more in three consecutive months
- If you place an order that's less than \$35 for two consecutive months, you'll still earn **Just Dollars**, but your earning rate is reduced by 5% (e.g. if the rate was at 15%, it would drop to 10%). Your **Just Dollars** earning rate will continue to decrease by 5% each month (down to 5% minimum) until you place a qualifying order of \$35. You will need to place orders of \$35 or more in three consecutive months to increase your rate again.
- You keep your accumulated **Just Dollars** as long as you place an order each month. If you fail to place an order at all in a given month, you will unfortunately lose any **Just Dollars** you have accumulated, and you will return to the base earning rate of 5%.



Here's how to maximize every discount and dollar you get from the Preferred Customer Club:

Example #1:

You place an order of \$35 or more every month for 12 consecutive months.

Remember: Every time you place an order of \$35 or more for three straight months, your **Just Dollars** earning rate increases by 5% (up to 20% total). Your Dollars are based on the price you pay after your initial 10% discount.

Month	Months 1-3			Months 4-6			Months 7-9			Months 10-12		
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Retail Amount	\$111	\$40	\$55	\$100	\$170	\$40	\$75	\$60	\$55	\$50	\$95	\$230
Your Price with 10% Discount	\$100	\$36	\$49.50	\$90	\$153	\$36	\$67.50	\$54	\$50.40	\$45	\$85.50	\$207
Just Dollars Rate	5%	5%	5%	10%	10%	10%	15%	15%	15%	20%	20%	20%
Just Dollars Received This Month	\$5	\$1.80	\$2.48	\$9	\$15.30	\$3.60	\$10.13	\$8.10	\$7.56	\$9	\$17.10	\$41.40
Total Just Dollars Received to Date	\$5	\$6.80	\$9.28	\$18.28	\$33.58	\$37.18	\$47.31	\$55.41	\$62.97	\$71.97	\$89.07	\$130.47

Example #2:

You place an order every month, but one is not \$35 or more.

Month	Jan	Feb	Mar	Apr	May	June	July
Retail Amount	\$111	\$60	\$30	\$100	\$65	\$40	\$60
Your Price with 10% Discount	\$100	\$54	\$27	\$90	\$58.50	\$36	\$54
Just Dollars Rate	5%	5%	5%	5%*	5%	5%	10%**
Just Dollars Received This Month	\$5	\$2.70	\$1.35	\$4.50	\$2.93	\$1.80	\$5.40
Total Just Dollars Received to Date	\$5	\$7.70	\$8.05	\$12.55	\$15.48	\$17.28	\$22.68

*Your rate remains the same because you failed to generate a minimum of \$35 in orders for 3 consecutive months. This now becomes month 1 in a new streak of 3 consecutive months.

**Now that you've placed at least \$35 in orders for 3 consecutive months, your earning rate increases.

Remember: PCC members earn 5% in **Just Dollars** on every order they place, no matter what.

Your **Just Dollars** earning rate increases only when you place an order of \$35 or more for three straight months. If you place an order for less than \$35 in one month, you keep your current earning rate.

At this point, you must start a new set of three straight months to increase your rate.

Example #3:

You place an order every month, but two in a row are not more than \$35.

Remember: If you fail to place an order of \$35 or more for two consecutive months, your earning rate is reduced by 5% (e.g., if the rate was at 15%, it would drop to 10%). Your **Just Dollars** earning rate will continue to decrease by 5% each month (down to 5% minimum) until you place a qualifying order of \$35. You will need to place orders of \$35 or more in three consecutive months to increase your rate again.

Month	Jan	Feb	Mar	Apr	May	June	July	Aug
Retail Amount	\$111	\$60	\$30	\$30	\$65	\$40	\$60	\$40
Your Price with 10% Discount	\$100	\$54	\$27	\$27	\$58.50	\$36	\$54	\$36
Just Dollars Rate	15%	15%	15%	10%*	10%	10%	10%	15%**
Just Dollars Received This Month	\$15	\$8.10	\$4.05	\$2.70	\$5.85	\$3.60	\$5.40	\$4.80
Total Just Dollars Received to Date	\$15	\$23.10	\$27.15	\$29.85	\$35.70	\$39.30	\$44.70	\$49.50

*Your earning rate has been reduced by 5% because you failed to place orders of \$35 or more in 2 consecutive months.

**Your rate has now increased by 5% because you placed orders of \$35 or more in 3 consecutive months.

Example #4:

You fail to place an order at all for one month.

Month	Jan	Feb	Mar	Apr
Retail Amount	\$111	\$50	\$0	\$40
Your Price with 10% Discount	\$100	\$54	\$0	\$36
Just Dollars Rate	15%	15%	15%	5%**
Just Dollars Received This Month	\$15	\$8.10	\$0	\$1.80
Total Just Dollars Received to Date	\$15	\$23.10	\$0*	\$1.80

*Since you did NOT place an order this month, you receive no **Just Dollars**, AND any unredeemed **Just Dollars** you accumulated are now expired.

You can now start earning **Just Dollars again at the baseline 5% rate, and your accumulated **Just Dollars** starts from scratch

Remember: Should you not place an order in a given month, you unfortunately lose any accumulated **Dollars** at that point, but you can start earning them again at a rate of 5%.

Get Rewards for Your Referrals and Your Renewal

If you're a PCC member, and you refer someone to the club, the new member you refer will receive \$10 in **Just Dollars** to use in their first 30 days as a gift from you, compliments of **Just**.

In addition, you will receive \$10 in **Just Dollars** as soon as they place their first order in their first month, as a special thank you from us.

On top of all that, any PCC who places \$500 or more in total orders over the course of a year will have their next year's renewal fee waived (\$29 value) AND we'll include a free essential oil in their next order!

Other Details:

- **Just Dollars** can be applied to regular product cost and discounted promotional prices.
- **Just Dollars** can be applied at checkout, similar to using a promotional code. A **Just Dollars** credit is equivalent to \$1 in actual product. You can apply your **Just Dollars** to lower the price of your order, or to cover the entire cost of an order.
- **Just Dollars** cannot be applied to taxes, shipping or any other fee above the actual cost of your products. Likewise, taxes or shipping costs do not generate **Just Dollars**.
- **Just Dollars** cannot be purchased separately or transferred to another person.
- **Just Dollars** can be redeemed even in the same month they are generated.
- In a given month, if you spend less than \$35, this month will not count toward your three consecutive months required to increase your **Just Dollars** earning rate.
- In a given month, if you do not place an order at all, your **Just Dollars** earning rate will reposition to 5%, and any unused **Just Dollars** will expire immediately.
- **Just Dollars** expire 12 months after they are received.