



ORIGINAL - SINCE 1930



Just Products Yield Table

The following table contains the average yield of each of the **Just Products** to help you calculate the usage rate for the product. This will help you to estimate the timing of your customer's replacement orders. Please take into account that the numbers quoted are for reference only and are estimates of average usage rates. This means the quantities used can vary based on how each of your customers decides to use the product. You can generate more accurate replacement purchase dates, for each of your customers, by asking about the amount of product they use on a daily/weekly basis.

To simplify calculations, we have used the sizes of common items found in any home: a teaspoon, a dessert spoon, a tablespoon, an eye dropper or the cap of the product.

The last two columns on the right are blank so that you can complete the "Suggested Retail Price" of the product and the daily or weekly cost. The daily or weekly cost can be calculated by dividing the "Suggested Retail Price" by the number of days/weeks between purchases. This should be a good way to show how long the **Just** products last, how much they cost to use on a regular basis and how economical they are. If your customers are concerned by the cost of our products, you can show that they cost just pennies a day.

UNIT OF MEASURE:



1/2 teaspoon = 2 ml/g



1 teaspoon = 5 ml/g



1 tablespoon = 15 ml/g



Dermo-Cosmetic Well-Being

Hand, Feet & Legs

	Method	Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Chamomile Hand Cream	Massages	1/2 teaspoon (1 g)	Twice a day	100 g	100 applications	50 days		
Pedibalm · Leg Balm	Massages	1 teaspoon (2 ml)	Once a day	30 g	30 applications	15 days		
Pedibath · Foot Bath	Foot Baths	1/2 tablespoon (7.5 g)	3 times a week	125 ml	62 applications	62 days		
Pedibon · Foot Spray	Direct application	4 vaporizations (2 on each foot)	Once a day	125 g	16 baths	5-6 weeks (39 days)		
Pedicream · Foot Cream	Massages	1 teaspoon (2 g)	Once a day	75 ml	112 applications	112 days		
Pediscrub · Foot Scrub	Exfoliating Massage	1 teaspoon (2 g)	Once a day	96 g	48 applications	48 days		
Tea Tree Spray	Direct application	4 vaporizations (2 on each foot)	3 times a week	27 g	14 applications	14 days		
			Once a day	75 g	37 applications	12-13 weeks (87 days)		
			Once a day	75 ml	112 applications	112 days		

PVP - amount of days or weeks until next replacement



Dermo-Cosmetic Well-Being

Body Care		Method	Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Almond Body Lotion	Massages	1 teaspoon (5 ml)	Once a day	250 ml	50 applications	50 days			
Body Fresh	General use	1 teaspoon (5 g)	Once a day	96 g	19 applications	19 days			
	Topical use	1/2 teaspoon (1 g)	Once a day while necessary	96 g	96 applications	96 days			
Lameloderm Cream	Direct application	1/4 teaspoon (0.5g)	Twice a day or according to need	30 g	60 applications	According to use			
Lavender Cream	Direct application / Massages	1/2 teaspoon (1 g)	Twice a day or according to need	60 g	60 applications	According to use			
	Massages	1 teaspoon (5 ml)	Once a day	30 g	30 applications	According to use			
Mallow Body Lotion	Massages	1 teaspoon (5 ml)	Once a day	125 ml	25 applications	25 days			
Marigold Cream	Topical massage	1/2 teaspoon (1 g)	3 times a day while necessary	96 g	96 applications	According to use			
	Immersion Baths	3 capfuls (15 ml)	Twice a week	30 g	30 applications	According to use			
Milk Honey & Rice Bath Foam	With sponge in shower	1/2 capful (2.5 ml)	Once a day	250 ml	17 baths	8 - 9 weeks (59 days)			
	Massages	1 teaspoon (2 g)	Twice a day while necessary	250 ml	100 baths	14 weeks (100 days)			
San'Activ Cream	Direct application	1 teaspoon (4g)	Once a day	100 g	50 applications	According to use			
Sandalwood Body Butter	Direct application	1 teaspoon (4g)	Once a day	110 g	27 applications	According to use			

PVP - amount of days or weeks until next replacement



Dermo-Cosmetic Well-Being

Dermo-Cosmetic Well-Being		Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Lip & Mouth Care		Method						
Crema para Labios de Calendula		Direct application	Twice a day or according to need	10 g	350 applications	25 weeks (175 days)		
Body Care								
Cellfit Anti-Cellulite Day Gel	Massage	1 teaspoon (5 g)	Once a day	100 g	20 applications	20 days		
Cellfit Anti-Cellulite Night Cream	Massage	1 teaspoon (2 g)	Once a day	60 g	30 applications	30 days		
Cellfit Bust Firming Cream	Massage	1/2 teaspoon for both breasts (1 g)	Twice a day	50 g	50 applications	25 days		
Cellfit Exfoliating Body Cream	Exfoliating Massage	1 teaspoon (5 g)	Twice a week	150 g	30 applications	15 weeks (105 days)		
Seaweed & Grapevine Bath Foam	Immerision Baths	3 capfuls (15 ml)	Twice a week	250 ml	17 baths	8-9 weeks (59 days)		
	With sponge in shower	1/2 capful (2,5 ml)	Once a day	250 ml	100 baths	14 weeks (100 days)		
Tea Tree Cream	Direct application	1/2 teaspoon (1 g)	3 times a day while necessary	60 g	60 applications	According to use		
	Direct application	2 drops	Once a day, over affected area, while necessary	30 g	30 applications	According to use		
Tea Tree Oil	Direct application	2 drops	Once a day, over affected area, while necessary	10 ml	100 applications	According to use		
				5 ml	50 applications	According to use		

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Dermo-Cosmetic Well-Being

Dermo-Cosmetic Well-Being		Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Method								
Skin Care								
Jackfruit Herbal Skin Whitening Cream	Direct application	1/4 teaspoon (0.5 g)	Twice a day	25 g	50 applications	25 days		
Mallow Facial Cream	Direct application	1/2 teaspoon (1 g)	Once a day	55 g	55 applications	55 days		
Men Care Hydrogel	Direct application	1/2 teaspoon (1 g)	Twice a day	50 g	50 applications	25 days		
Tea Tree Cleansing Gel	Higiene del rostro	1 teaspoon (2 g)	Twice a day	100 g	50 applications	According to need		
Tea Tree Tonic	Face Hygiene	1 teaspoon (2 ml)	Twice a day	125 ml	62 applications	According to need		
Vital Just - Clarifying Tonic	Face Hygiene	1.5 ml	Twice a day	150 ml	100 applications	50 days		
Vital Just - Cleansing Gel	Face Hygiene	1 teaspoon (2 g)	Once-Twice a day	100 g	50 applications	According to need		
Vital Just - Deep Hydrating Cream	Direct application	1/4 teaspoon (0.5 g)	Twice a day	50 g	50 applications	25 days		
Vital Just - Eye & Lip Contour Cream	Direct application	2 gotitas (0.2 g)	Twice a day	30 g	150 applications	75 days		
Vital Just - Hydrating Day Cream	Direct application	1/4 teaspoon (0.5 g)	Once a day	50 g	100 applications	100 days		
Vital Just - Intensive Renewal Mask	Direct application	1/2 teaspoon (1 g)	Once a week	50 g	50 applications	50 weeks (350 days)		
Vital Just - Mattifying Hydro Gel	Direct application	1/4 teaspoon (0.5 g)	Twice a day	50 g	100 applications	50 days		
Vital Just - Micellar Makeup Remover	Face Hygiene	1.5 ml	Once-Twice a day	150 ml	100 applications	According to need		
Vital Just - Micro-Peeling Cream	Exfoliating massage	1 teaspoon (2 g)	Once a week	50 g	25 applications	25 weeks (175 days)		
Vital Just - Redensifying Night Cream	Direct application	1/4 teaspoon (0.5 g)	Once a day	50 g	100 applications	100 days		
Vital Just - Skin-Perfecting Serum	Direct application	2 puffs (0.5 g)	Twice a day	30 g	60 applications	30 days		
Yellow Moambe Purifying Gel	Direct application	1/4 teaspoon (0.5 g)	Twice a day	25 g	50 applications	25 days		
Yellow Moambe Purifying Mask	Direct application	1 1/2 teaspoon (3 g)	Twice a week	50 g	16 applications	8 weeks (56 days)		

PVP - amount of days or weeks until next replacement

Physical Well-Being		Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Respiratory Care		Method						
Thyme Bath Essence	Immersion Baths	1 capful (5 ml)	Twice a week	50 ml	10 baths	According to use		
	Foot Baths	1/2 capful (2.5 ml)	Twice a week	50 ml	20 foot baths	According to use		
	Burner	15 drops (1 ml)	Once a day	50 ml	50 applications	1-2 months (50 days)		
	Vaporization over pillow or tissue	1 vaporization	3 per day during approximately one week	75 ml	450 vaporizations	According to use		
Thyme Cream	Massages	1 teaspoon (2 g)	Twice a day while necessary	96 g	48 applications	According to use		
				28 g	14 applications	According to use		
Muscle & Joint Care								
Arnica Creamy Gel	Massages	1 teaspoon (2 g)	3 times a day while necessary	60 g	30 applications	According to use		
	Massages	1 teaspoon (2 g)	3 times a day while necessary	30 g	15 applications	According to use		
Comfrey Creamy Gel	Immersion Baths	1 capful (5 ml)	Twice a week	60 g	30 applications	According to use		
	Foot Baths	1/2 capful (2.5 ml)	Twice a week	50 ml	10 baths	5 weeks (35 days)		
	Burner	15 drops (1 ml)	Once a day	50 ml	50 applications	10 weeks (70 days)		
Juniper Bath Essence	Massages	1 teaspoon (2 g)	Twice a day while necessary	96 g	48 applications	According to use		
				26.5 g	13 applications	According to use		

PVP - amount of days or weeks until next replacement



Physical Well-Being		Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Frequent Care		Method						
31 Herbal Cream	Direct application	2 applications with index finger (0.03 g)	Once a day on forehead and neck	10 g	67 applications	67 days		
	Direct application	2 drops on forehead and neck	Once a day	50 ml	500 applications	16-17 months (500 days)		
	Massages or to enhance the effect of another product	3 drops in 1 teaspoon with cream (5 ml)	3 massages per week	20 ml 5 ml	200 applications 50 applications	6-7 months (200 days) 1-2 months (50 days)		
31 Herbal Oil		3 drops in 1 teaspoon with cream (5 ml)	3 massages per week	50 ml	333 applications	26 months (777 days)		
	Essential ³ Daily Ritual	1 application on the temples, back of ears, nape of neck and wrists (0.125ml)	Once a day (in the afternoon)	20 ml	133 applications	10-11 months (318 days)		
Body Balm	Friction	1/2 teaspoon (2 ml)	According to need	5ml	40 applications	40 days		
	Immersion Baths	1 capful (5 ml)	Twice a week	290 ml	145 applications	According to use		
Echinacea & Ginseng Bath Essence	Foot Baths	1/2 capful (2.5 ml)	Twice a week	50 ml	10 baths	5 weeks (35 days)		
	Burner	15 drops (1 ml)	Once a day	50 ml	20 foot baths	10 weeks (70 days)		
Mountain Hayflower & Edelweiss Bath Foam	Immersion Baths	3 capfuls (15 ml)	Twice a week	50 ml	50 applications	1-2 months (50 days)		
	With sponge in shower	1/2 capful (2.5 ml)	Once a day	250 ml	17 baths	8-9 weeks (59 days)		
Feminine Care				250 ml	100 baths	14 weeks (100 days)		
Deo Intim	Intimate hygiene	1/2 teaspoon (2 ml)	Once a day	250 ml	125 baths	18 weeks (125 days)		
Gel Intim	Direct application	4 to 8 puffs/dosages (0.5 a 1 g)	According to need	30 g	30 to 60 applications	According to use		

PVP - amount of days or weeks until next replacement



Mental & Emotional Well-Being

	Method	Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
Anti-Stress	Direct application	2 on forehead and neck	Once a day	20 ml	200 applications	6-7 months (200 days)		
	Massages	3 drops into a teaspoon with cream or lotion (5 ml)	3 massages per week	20 ml	133 applications	11 months (333 days)		
	Essential³ Daily Ritual	1 application on the temples, back of ears, nape of neck and wrists (0.125ml).	Once a day (at night)	5ml	40 applications	40 days		
Melissa Bath Essence	Immersion Baths	1 capful (5 ml)	Twice a week	50 ml	10 baths	5 weeks (35 days)		
	Foot Baths	1/2 capful (2.5 ml)	Twice a week	50 ml	20 foot baths	10 weeks (70 days)		
	Burner	15 drops (1 ml)	Once a day	50 ml	50 applications	1-2 months (50 days)		
Sandalwood Bath Essence	Immersion Baths	1 capful (5 ml)	According to need	50 ml	10 baths	According to use		
	Foot Baths	1/2 capful (2.5 ml)	According to need	50 ml	20 foot baths	According to use		
	Burner	15 drops (1 ml)	According to need	50 ml	50 applications	According to use		
St. John's Wort & Bitter Orange Bath Foam	Immersion Baths	3 capfuls (15 ml)	Twice a week	250 ml	17 baths	8-9 weeks (59 days)		
	With sponge in shower	1/2 capful (2.5 ml)	Once a day	250 ml	100 baths	14 weeks (100 days)		
	Direct application	1 application on temples, nape of neck and behind ears (0.125 ml)	According to need	10 ml	80 applications	According to use		
Revitalizador Guduchi	Essential³ Daily Ritual	1 application on the temples, back of ears, nape of neck and wrists (0.125ml).	Once a day (in the morning)	5 ml	40 applications	40 days		

* Bath Essence: 50 ml = 750 drops / 1 ml = 15 drops

PVP - amount of days or weeks until next replacement



Aromatherapy

	Method	Average amount used per application	Recommended application	Content	Yield (applications)	Next replacement in...	Suggested retail price	Cost per day or week
	Burner	5 drops	Once a day	10 ml	40 applications	40 days		
	Body massages	3 drops diluted in 1 tablespoon of Carrier Oil, Cream or Just Lotion	3 times a week	5 ml	20 applications	20 days		
	Inhalations	5 drops diluted in 1/2 litre of boiling water	Once a day until feeling better	10 ml	66 applications	5-6 months (167 days)		
	Sitz Baths	3 drops	Once a day, while necessary	5 ml	33 applications	2-3 months (83 days)		
	Foot or Hand Baths	5 drops	Twice a week	10 ml	40 applications	According to use		
	Direct application (Lavender or Tea Tree)	2 drops	Once a day apply directly on affected area while necessary	5 ml	20 applications	According to use		
	Massages	1 tablespoon with 3 drops of essential oil	According to need	10 ml	100 applications	4-5 months (140 days)		
	Massages	1 teaspoon (5 ml)	Once a day	5 ml	20 applications	2-3 months (70 days)		
	Vaporizations	10 ml in spraying bottle	According to need	10 ml	50 applications	According to use		
	Massages	1 teaspoon (5ml)	According to need	50 ml	3 applications	According to use		
Almond Carrier Oil				200ml	40 applications	According to use		
AROMABLENDS Body Lotion				200ml	20 spraying bottles	According to use		
AROMABLENDS Body Mist				200ml	24 applications	According to use		
AROMABLENDS Body Oil				120ml				

* Essential Oil: 10 ml= 200 drops

PVP - amount of days or weeks until next replacement

